

ERP Solution for streamlining Freight

Freight Forwarders function as intermediaries between shippers and transportation services, facilitating inter modal transportation and customs clearance. They collaborate with different carriers to bargain for costs and select the optimal route that offers a balance between affordability, reliability, and speed.

Like other businesses, a freight forwarding agency can experience advantages by adopting an ERP Software. This type of software integrates different business operations and tasks into a unified platform, offering a holistic perspective of the agency's activities.

Our ProfitPlus Cloud ERP - FFW is a comprehensive cloud-based software specially designed for freight forwarding. It enables efficient management and control of Air Freight, Sea Freight, Land Freight, Warehouse, Transport, and Customs operations. Additionally, it seamlessly integrates with CRM, Billing, and Financial Accounting, providing a streamlined and unified business solution.



How our software can benefits your business!

Optimizing Freight Forwarding:

- ❏ Handling orders, tracking shipments, and managing customs are part of freight forwarding complexities. ProfitPlus Cloud ERP - FFW automates tasks, minimizes errors, and promotes cohesive collaboration.

Enhanced Tracking:

- ❏ ProfitPlus Cloud ERP - FFW offers real-time shipment visibility, enabling constant cargo monitoring. This heightened insight aids in proactively addressing delays, enhancing customer satisfaction, and supporting informed decisions

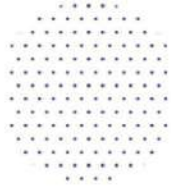


Efficiency Boost:

- ❏ Our software streamlines freight forwarding by eliminating redundancy, minimizing paperwork, and automating repetitive tasks. This boosts efficiency, potentially leading to cost savings, faster processing, & improved customer service.

Functional

Challenges & Solutions



Challenge 1

Staff Management Problem: One of the common HR management problems is handing outsourced or subcontract staff their attendance and their details, as well as the payment tracking of them.

Solution

Few of the staff are subcontracted on a daily basis for this freight forwarding industry. Calculating their attendance, persona details, and documents is centralised in our ERP, making it easy to handle and process their wages and payments.

Challenge 2

Enquiry Management: The quote requests as enquires are from direct customers and partners, which is one of the major activities of this industry. Managing those is a very difficult task.

Solution

Our ERP is enabled with extensive inquiry process management, which includes freight, transport, warehouse, and other activities.

Challenge 3

Pricing Integration: Pricing for the freight forwarding services is a major part of the daily activity, which has a lot of inputs to analyse, and it's a big task to update centrally for all the team members.

Solution

Enabled Pricing Integration Module Communication between Supplier and Pricing Team Simplified Compare the pricing between multiple suppliers.



Challenge 4

Quotation: Updating various attendance records centrally and updating them in a single ledger is a difficult task.

Solution

Our ERP supports sharing the centralised best pricing with customers using an integrated mail option with the system. The customer will get multiple airline pricing in a single quotation and enable tariff management for air freight, warehouse, and transport.

Challenge 5

Maintain Customer Relationship and Engagement: The huge daily documentation process and activities may not support maintaining relationships with customers, which is very difficult.

Solution

Implementing our ERP, which supports maintaining a good relationship with customers, updating them with the latest offers, or engaging them with the brand, will become very easy.

Challenge 6

Forecasting Business Achievement: Business forecasts for revenue management are unable to be managed by the available information, and there are endless delays in taking decisions based on a complete analysis.

Solution

Dashboard reports and intelligent analytics are useful indicators to examine market requirements, perform, and predict business outcomes. Using data analytics will help management identify risks and deploy resources to improve achievement and success.

Challenge 7

Unable to provide customers with real-time notifications: Since freight forwarders are responsible for managing the delivery of goods from their clients, they must provide information about the logistics companies they use to deliver goods, and they will receive delayed updates on the goods and where they are.

Solution

The extensive communication module, which includes freight, transport, warehouse, and other activities, updates the event stages to customers or partners using mail and SMS alerts.

Challenge 8

Struggle to handle import and export documents: Freight forwarders must prepare legal documents for both export and import shipments. It varies according to the sending and receiving countries. These legal documents can be a burden for them.

Solution

Freight forwarders also have to deal with logistics documents like manifests, waybills, and proof of deliveries (PODs), which are all stored in an integrated document management system. Which has quick search tools and sharing with security.

Challenge 9

Multi-Currency Accounts: Maintaining international accounting without depending on manpower and using tedious paperwork with multi-currency and exchange values.

Solution

Freight forwarders dealing with multiple currencies add uncertainty, risk, and complexity to financial processes relative to the base currency. Automating currency conversion using the latest exchange rates produces more timely insights, leading to better results.

Challenge 10

Tax Codes: Freight forwarding agencies need to keep up with changing tax policies to bill or invoice accordingly.

Solution

Freight forwarders dealing with multiple Automating tax collection is an easier and likely more accurate approach. By updating the tax rules and rates for any country at the invoice level and updating the tax module.



Major Modules of Freight Forwarding

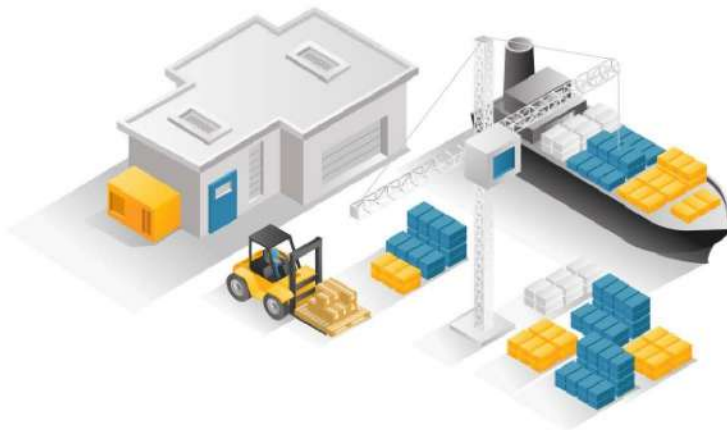
AIR- EXPORT & IMPORT MODULE

- ❏ Enquiry
- ❏ Space Booking
- ❏ Freight Tracking
- ❏ Warehouse Operation
- ❏ Packing & Labeling
- ❏ Delivery Order



SEA- EXPORT & IMPORT MODULE

- ❏ Container Booking
- ❏ Transport Pickup/Delivery
- ❏ Shipping Checklist/Bill
- ❏ Fumigation
- ❏ Certificate of Origin
- ❏ Origin/Destination Billing



LAND - EXPORT & IMPORT MODULE

- ❏ Consignment Management
(Consignment Note, LR Management, Loading Instruction)
- ❏ Customer & Broker Contract
- ❏ Inventory Management
- ❏ Fuel Management
- ❏ Insurance & Legal
- ❏ Driver Management



Things our software can do for your business:

Quotation:

- ProfitPlus Cloud ERP - FFW is a user-friendly software for freight forwarders. It can quickly create customized and accurate quotations for each customer. When the customer accepts the quotation, the software automatically creates bookings.

Contract management:

- With a simple click, our Software allows freight forwarders to predefine the contractual rates with customers and costs agreed with the Liners for a defined validity period. This enables users to pick the optimal option for cost-effectiveness and service quality, and deliver more value to customers.

Managing Air, Sea, and Land Logistics Easily:

- Our ProfitPlus Cloud ERP - FFW is a versatile solution for handling logistics by air, sea, or land. It has tailor-made fields for import and export documentation. It can also generate House Bill of Lading and Air way bills accordingly.

Invoicing Made Simple:

- Our ProfitPlus Cloud ERP - FFW features make invoicing simple and flexible. You can get invoice by BL (Bill of Lading) numbers or voyage details. Our invoices are accurate, transparent, and precise.

Simplify Your Customs Clearance:

- Our Software configures import and export processes for each country's rules. It combines billing and sales data for complete logistics management. It ensures smooth operations and compliance with customs.

Operations and Accounting in Sync:

- Our ProfitPlus Cloud ERP - FFW connects operations and accounts. This makes invoicing easy and revenue tracking precise. It grants businesses complete financial control and quicker operational processes.

Data-Driven Insights at Your Fingertips:

- Our ProfitPlus Cloud ERP - FFW integrates data from various sources and functions. It uses advanced technologies and processes to show dashboards and reports. It gives you visibility, analytics, agility, reliability, and transparency for your operations. It enables you to achieve operational success.

BI Reporting and Analytics:

- Our Software enables you to make reports and gain insights from data, assisting you to track KPIs, identify trends, and discover improvement possibilities. It boosts your operational performance and competitiveness with robust reporting and analytics capabilities.



EASE YOUR WORK WITH

PROFITPLUS Cloud ERP - FFW



ProfitPlus Enterprise ERP software is designed to empower freight forward business, ensuring its success. Developed using the latest home-grown technology, Auvit BPA, this **NO-CODE platform** ensures a smooth and effortless ERP implementation. The ERP solution, built on AUVIT BPA, allows for customization and innovation, guaranteeing a **100% implementation** rate and accommodating the dynamic changes of your business.

BENEFITS OF USING OUR TECHNOLOGY

The Fit

Built on AUVIT BPA, ensures NO Gap implementation, a 100% fitting solution. All the customization requirements can be fulfilled during the implementation with minimal cost and time.

The Future

Post go-live, any future requirement of taken care, as this ERP grows with needs.

CLOUD Advantages

It incorporates latest security technologies to ensure secured CLOUD access and avoid capital expenditure into affordable monthly operating cost.

To Drive an Enterprise

Built to drive the entire business processes, this ERP is more than just entry screens and reports.

The Cost

By using Auvit BPA, you can cut down the TCO (Total Cost of Ownership) by turning business processes into working business software without coding thousands of lines.

The Success factor

Implementation success rate from 46% to 100% ensuring your investment is safe.

The Complete Control

On CLOUD ERP allows access from anywhere, anytime, keeping business at finger tips.

The Up-to-date ERP

Incorporating cutting-edge technologies like Mobile apps, GPS, Geo-tagging, and 128-bit security, our ERP stays up-to-date to meet your evolving needs.





Techsigaram is a pioneering software company specializing in the development and implementation of Business Intelligence (BI), Web and mobile applications, as well as ERP solutions. With a relentless commitment to innovation, we harness cutting-edge technologies to empower businesses with intuitive and efficient digital solutions.

OUR VISION:

Our vision is to become **'The Best Business Product Company in the World'**.

COMMITMENT TO EXCELLENCE:

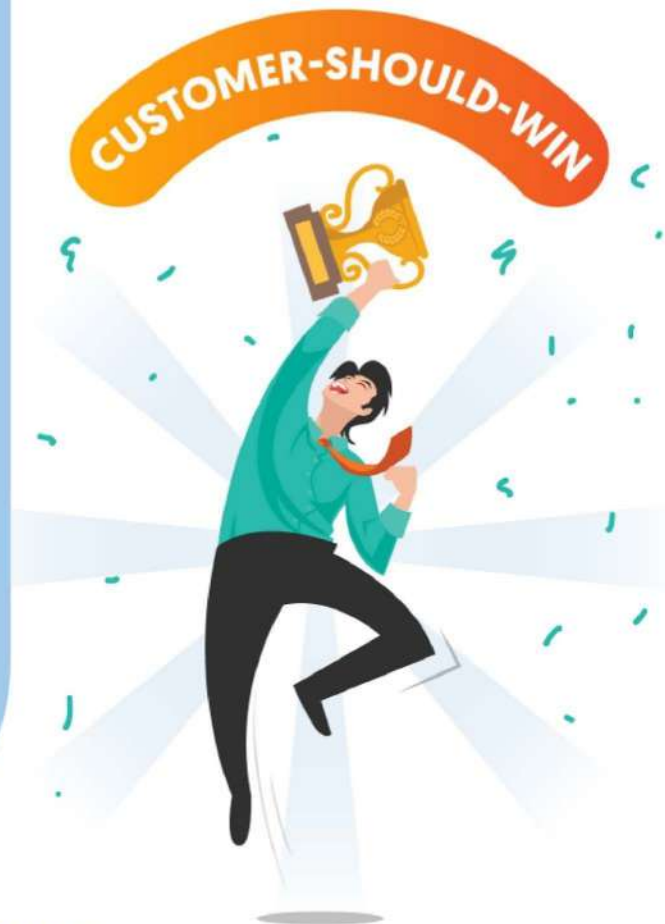
We adopt innovative technologies, methodologies, and **'Customer-Should-Win'** approach to develop the BEST PRODUCTS, ensuring **100% implementation** success while meeting current and future needs effortlessly.

GLOBAL NETWORK:

With branches and partners worldwide, we tap into a vast talent pool for optimal solutions.

CUSTOMIZED SOLUTIONS:

Integrating products and services, we deliver tailored solutions for technology-based business growth in today's dynamic digital environment.



EXPANDING HORIZONS:

We're actively diversifying business verticals on our BPA platform, creating vertical software for various domains worldwide.



26⁺
YEARS



100⁺
CORPORATES



10000⁺
SMES



50⁺
PARTNERS

Techsigaram Software Pvt Ltd.

5 / 93 A West Street, kurinchakulam, Melamaruthappapuram, Tenkasi, Tamilnadu – 627860



+91 7358595549



info@techsigaram.com



www.techsigaram.com